

CHANGE OF SALES EXPORT 2022-2025

(2024) 69'312 Nebbialuce UK = 0 €

without Shareholder/Nebbialuce-Sales

MARKET	SALES	SALES	SALES	SALES	DIFF	DIFF	SALES %	Sales 2022	Sales 2023	Sales 2024	Sales 2025	SALES DIFF	VALUE
	2022	2023	2024	2025	2024-2025	in %	BOCA DOC %	BOCA DOC	BOCA DOC	BOCA DOC	BOCA DOC	BOCA DOC %	24/25
EUROPA	142181	170345	163072	203876	40804	25%	17%	74549	49400	28189	47460	68%	
SCHWEIZ	62883	47237	36831	57467	20636	36%	27%	35142	12340	10049	15600	55%	****/****
FINLAND	5422	10480	13799	7532	-6267	-83%	7%	3800	2500	900	0	-100%	*/
NORWEGEN	16644	17233	0	2691	2691	0%	0%	7096	9244	0	0	0%	0/*
SCHWEDEN	3510	48125	43500	65132	21632	33%	0%	0	5771	0	5760	100%	***/*
DENMARK	9072	5864	12178	13965	1787	13%	32%	7233	1539	3900	5554	42%	**/*
DEUTSCHLAND	4313	10774	4299	1672	-2627	-157%	0%	3386	5357	0	992	100%	*/0
AUSTRIA	1	5444	0	1107	1107	0%	0%	0	1800	0	492	100%	0/*
FRANCE-ESPANA	5445	6841	20976	14050	-6926	-49%	25%	1317	3855	5275	6224	18%	***/*
BELGIUM	5511	8760	0	15225	15225	100%	0%	5300	4110	0	6129	100%	**/*
HOLLAND	11000	5650	9156	0	-9156	-100%	10%	2300	684	906	0	-100%	*/0
ENGLAND	12480	0	14922	11132	-3790	-34%	42%	4875	0	6332	1800	-72%	**/*
IRELAND	0	0	0	9788	9788	100%	0%	0	0	0	3805	100%	*
EST	5900	3937	7411	4115	-3296	-80%	11%	4100	2200	827	1104	33%	*/

increasing markets	>50%
increasing markets	20-50%
decreasing markets	20-50%
heavy decr. markets	>50%

MARKET	SALES	SALES	SALES	SALES	DIFF	DIFF	SALES %	Sales 2022	Sales 2023	Sales 2024	Sales 2025	SALES DIFF	VALUE
	2022	2023	2024	2025	2024-2025	in %	BOCA DOC %	BOCA DOC	BOCA DOC	BOCA DOC	BOCA DOC	BOCA DOC %	23/24
USA	247699	199904	174558	164837	-9721	-6%	29%	46355	63430	37822	47997	27%	
NY-CC	31680	88144	53586	51278	-2308	-5%	48%	9072	27540	0	24397	100%	****/****
CAL	74247	0	41556	49203	7647	16%	29%	19391	0	13716	14040	2%	****/****
WASH-OREG	39408	23349	24714	16982	-7732	-46%	30%	3240	2592	5148	5018	-3%	***/*
VI-DC-MA	12366	8445	7820	6782	-1038	-15%	29%	0	330	1764	1968	12%	*/
MASS/MAI	32832	44945	30210	14403	-15807	-110%	0%	6157	17794	0	0	0%	****/*
NI-PA-DEL	29720	4281	5073	5933	860	14%	30%	0	0	2656	1764	-34%	*/
MICHIGAN	0	7032	4440	1787	-2653	-148%	0%	0	3240	1800	0	-100%	0/*
ILLINOIS	22256	0	0	12248	12248	100%	0%	4445	0	0	0	100%	0/*
N-S-CAROL	0	15593	7159	6221	-938	-15%	13%	0	8019	1710	810	-53%	**/*
OHIO	5190	8115	0	0	0	0%	0%	0	3915	0	0	0%	0
CANADA	21390	7060	32272	0	-32272	-100%	0%	4050	0	6108	0	-100%	**/*
QUEBEC	0	0	20304	0	-20304	-100%	0%	0	0	4920	0	-100%	***/*
ONTARIO-SASKAT	5070	4880	11968	0	-11968	-100%	0%	810	0	1188	0	-100%	**/*
BC-ALBERTA	16320	2180	0	0	0	0%	0%	3240	0	0	0	0%	0
ASIA	21000	30040	15158	0	-15158	-100%	0%	8562	13540	3420	0	-100%	**/*
AUSTRALIA	0	9708	0	8269	8269	100%	42%	0	3328	0	3480	100%	0/*
TOTALE EX	290089	246712	221988	173106	-48882	-22%	30%	58967	80298	47350	51477	9%	
TOTALE	432270	417057	385060	376982	-8078	-2%	26%	133516	129698	75539	98937	31%	

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SALES BOCA DOC AND MIMMO

SALES BOCA DOC	YEAR	TOT	VJ %	2019%	SALES BOCA	SALES	MIMMO	SALES BASIC	NEBB	SALES	BIANKO	TOTAL
EXPORT	2019	168052			%	MIMMO	%	NEBB	%	BIANKO	%	
	2020	126800	-25%	2019-2020	-25%							
	2021	191741	51%	2020-2021	14%		15%					
	2022	133516	-30%	2021-2022	-21%	30%	66520	13%	191372	38%	43217	505.634
	2023	129698	-3%	2022-2023	-23%	31%	38742	8%	187439	41%	35708	461.809
	2024	75539	-42%	2023-2024	-55%	20%	44730	10%	176327	40%	55427	435.875
	2025	98937	31%	2024-2025	-22%	24%	27188	7%	142623	34%	44142	418.201
HORECA	2019	107000										
ITALIEN	2020	67500	-37%	2019-2020	-37%							
	2021	136680	102%	2020-2021	28%		6%					
	2022	120402	-12%	2021-2022	13%	36%	19442	6%	120400	36%	39005	337.751
	2023	116810	-3%	2022-2023	9%	35%	26026	8%	98475	30%	49524	333.483
	2024	108375	-7%	2023-2024	1%	33%	25980	8%	104206	32%	44651	329.510
	2025	113426	5%	2024-2025	6%	37%	25335	8%	113426	37%	52062	305.574
TOTAL	2019	275052										
ohne shop	2020	194300	-29%	2019-2020	-29%							
	2021	328421	19%	2020-2021	19%		12%					
	2022	253918	-23%	2021-2022	-8%	30%	85962	10%	311772	37%	82222	843.385
	2023	246508	-3%	2022-2023	-10%	30%	64768	8%	285914	36%	85232	795.292
	2024	183914	-25%	2023-2024	-33%	24%	70710	9%	280533	37%	100078	765.385
	2025	212363	15%	2024-2025	9%	29%	52523	7%	256049	35%	96204	723.775